

CASE STUDY



BUILDING DATA & ANALYTICS TEAMS TO ACCELERATE GROWTH

CHALLENGE

This South East US-based Hospitality company was building their first in-house Data department, which was outsourced previously embedded within their IT department.

APPROACH

The talent experts at BrainWorks leveraged their deep industry insights, talent databases & close networks. Their retained model assured close collaboration & drove successful outcomes.

RESULTS

BrainWorks identified, sourced, attracted & placed 8 positions to build teams around Data Science & Analytics, Data Products, Data Engineering & Architecture within budget & in less time than current market averages in Decision Science search.

A global hospitality company benefited from a major digital transformation led by newly hired Chief Data & Analytics Officer.

QUALITY

57%
candidates
selected for
interviews

SPEED

Team
Leadership
secured in
49 days

RESULTS

89%
offers
accepted

Hiring is tough in today's historically tight labor market.

BrainWorks has the tools to help organizations like yours overcome it.

Our tenured executive recruiters build trusted partnerships with leading organizations & connect them with A-level candidates, time & time again.

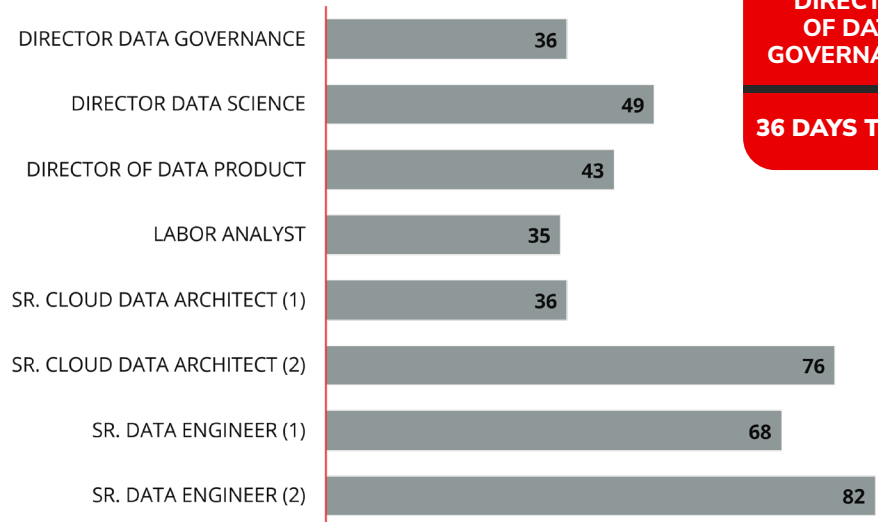
We can do the same for you.

About BrainWorks

BrainWorks is a prominent boutique executive search firm offering a 30-year track record of success built on deep industry expertise & connections with the acumen and excellence to serve as a trusted business partner.

BrainWorks offers both retained and contingent search solutions to match the specificity of your unique search requirements.

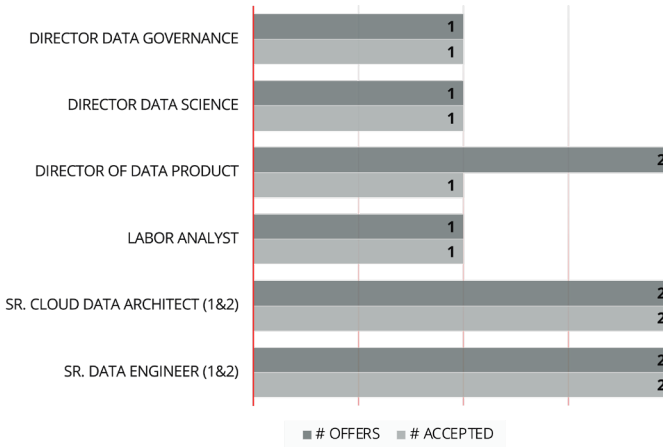
Days to Fill



DIRECTOR OF DATA GOVERNANCE:

36 DAYS TO FILL

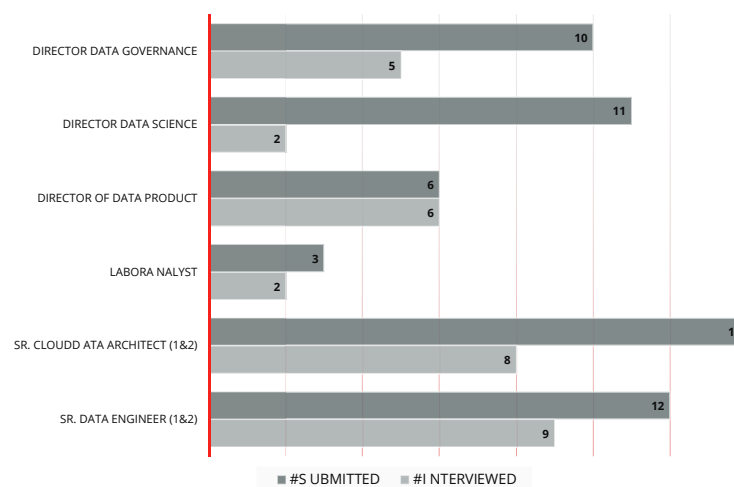
Offers



SR. DATA ENGINEER:

**2 OFFERS
2 ACCEPTED**

Submitted & Interviewed



DIRECTOR OF DATA PRODUCT:

**6 OFFERS
6 ACCEPTED**